

East Africa Webinar Series: Classification of Financial Instruments Under IFRS 9

East Africa Webinar Series

Episode 1
Thursday, 2 July

12:00 BST | 14:00 EAT

Navigating Credit Risk &
Expected Losses: COVID-19

Episode 2
Thursday, 9 July

12:00 BST | 14:00 EAT

Classification and Stage
Allocation of Financial
Instruments Under IFRS

9

Episode 3
Thursday, 16 July

12:00 BST | 14:00 EAT

Risk Based Loan Pricing

Speakers

Kennedy Mutisya - Chief Financial Officer **Kenya Bankers Association**

Armen Mirzoyan – Senior Economist, **Moody's Analytics**

Nash Subedar – Relationship Management, **Moody's Analytics**

Metin Epozdemir, CFA – Risk and Finance, **Moody's Analytics**

Agenda

- 1) Application of IFRS 9 in the COVID-19 environment by Mr Kennedy Mutisya, CFO, Kenya Bankers Association
- 2) Criteria for Significant Increase in Credit Risk (SICR)
 - » Why SICR matters for IFRS 9 Provisions and Recent Regulatory Guidance.
 - » Determining Significant Increase in Credit Risk and Challenges in the Current Environment
 - » Practical Implementation Examples
- 3) Q&A



KENYA BANKERS

ASSOCIATION

Application of
IFRS 9
in the
COVID-19
Environment

CBK Relief Measures

- Review of the cash reserve ratio to release liquidity to banks to support distressed borrowers impacted by COVID-19 pandemic
- Relief from clauses 3.2 (classification of loans), 3.3 (classification categories) and 3.5 (classification of renegotiated loans & advances) for loans whose repayment are extended or restructured due to the pandemic, for a period of one year from 2nd March 2020
- Banks to meet all the costs related to the extension and restructuring of the facilities
- Banks to document and keep records of all extended and restructured facilities under the emergency measures

ICPAK Guidance

- IFRS 9 is not expected to be applied in a mechanistic manner and is not prescriptive.....
- The standard requires the application of judgement to be based on the broad principles to determine the most appropriate approaches/policies; guided by faithful presentation
- Judgements should be supported by reasonable and supportable evidence
- Need to reassess the appropriateness of policies & models for appropriateness in the COVID-19 environment - presumptions, estimates and principles previously applied may no longer be appropriate.
- Entities are required to develop estimates based on the best available information about past events, current environment, and forecasts of economic conditions

IMPAIRMENT CONSIDERATIONS

- Assessment is dependent on multiple indicators, quantitative and qualitative, based on reasonable and supportable information that is forward-looking.
- Significant Increase in Credit Risk considerations
- Analyse the facts of each restructured financial instrument to determine whether the credit risk of the financial instrument has significantly increased, or the borrower is only experiencing a temporary liquidity constraint from which it will recover post COVID-19.
- The assessment can be performed on a collective basis, if it is difficult to assess at individual account level e.g. by product or sector/industry grouping

Significant Increase in Credit Risk considerations

- Consider the impact of the restructuring on the credit risk of the individual instruments; could be an indicator of SICR, but could also provide short-term support to borrowers resulting in unchanged or reduction of overall credit risk over the expected life of the instrument
- Use all reasonable and supportable evidence without undue cost or effort

IMPAIRMENT CONSIDERATIONS

- Some of the information to consider in determining SICR
- Significant change in the operating results of borrower
- Change in economic environment affecting borrower's ability to meet financial obligations
- environment affecting borrower's ability to meet financial obligations
- Significant changes in the value of the collateral supporting the obligation
- Actual or expected or external downgrade in internal credit rating

DISCLOSURES

- Enhanced disclosures in the following areas will be highly necessary:
- Accounting policy for determining when a modification to a financial instrument is substantial
- Sufficient disclosures of significant judgement and areas of estimation uncertainty relating to SICR and measurement of ECL to enable users of financial statements to understand the impact of COVID-19
- IFRS 7 disclosures in relation to credit risk
- Overall financial statements disclose on principal risks and uncertainties arising from Covid-19 that are not only limited to the measurement of expected credit losses

The image features two decorative curved lines in the top corners, one on the left and one on the right. These lines are composed of multiple overlapping layers in shades of light green and light blue, creating a soft, layered effect. The text "Thank You" is centered in the middle of the page.

Thank You

2

Criteria for Significant Increase in Credit Risk (SICR)

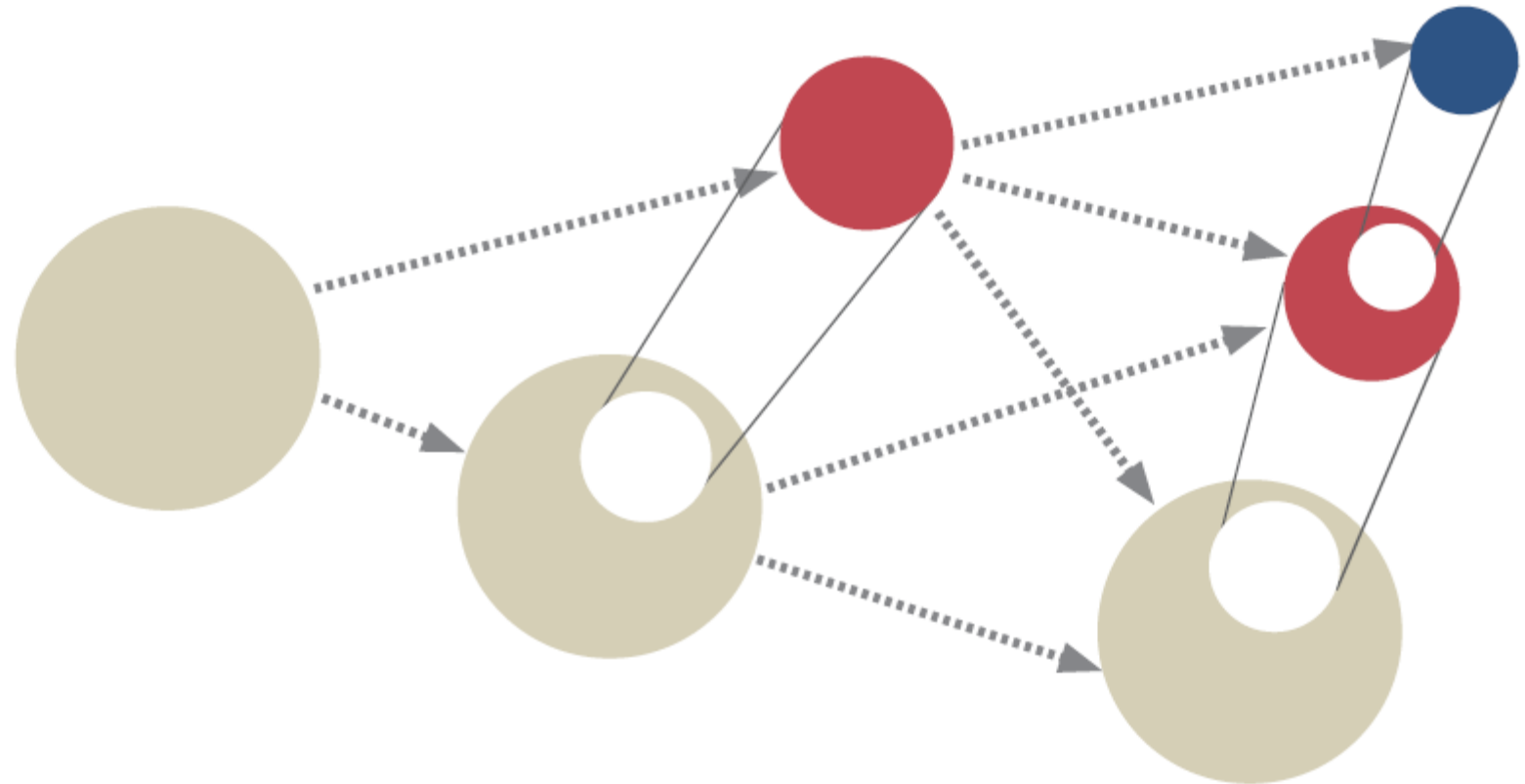
A Forward Looking Impairment Model

A Primer on Expected Credit Loss for IFRS 9 Provisions

- Stage 1
- Stage 2
- Stage 3

IFRS 9 requires lifetime expected credit losses to be recognised when there are significant increases in credit risk since initial recognition.

Expected credit losses are updated at each reporting date for new information and changes in expectations even if there has not been a significant increase in credit risk.

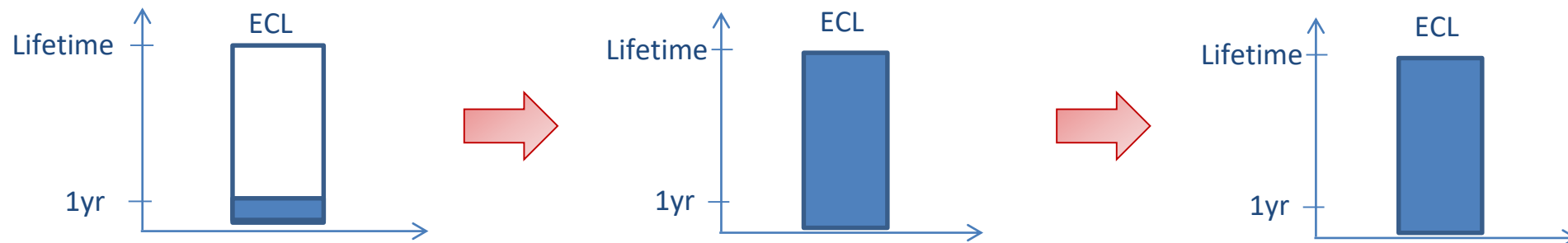
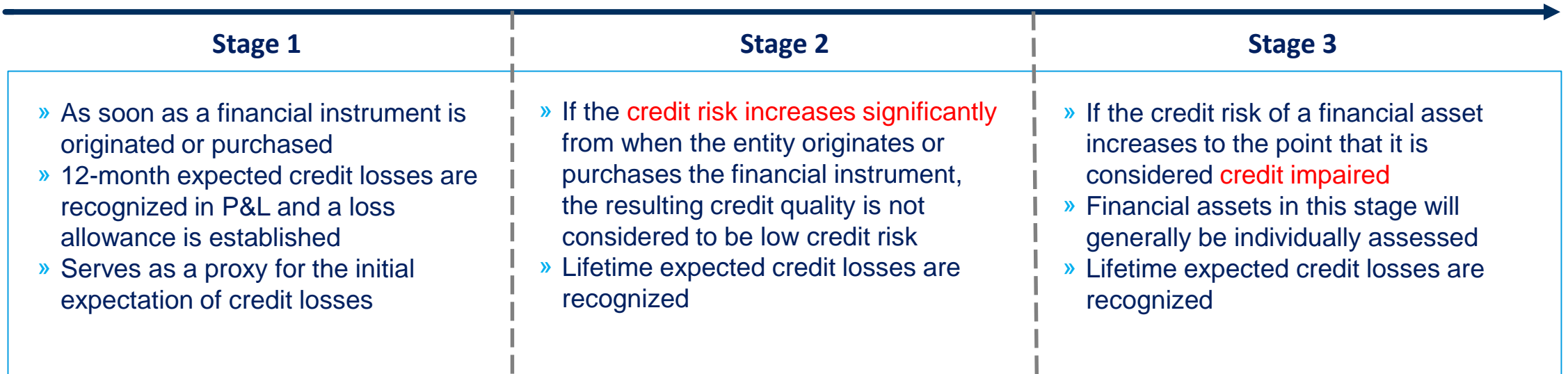


Source: IFRS 9 Financial Instruments – Project Summary Presentation from IASB, July 2014

Impairment Recognition

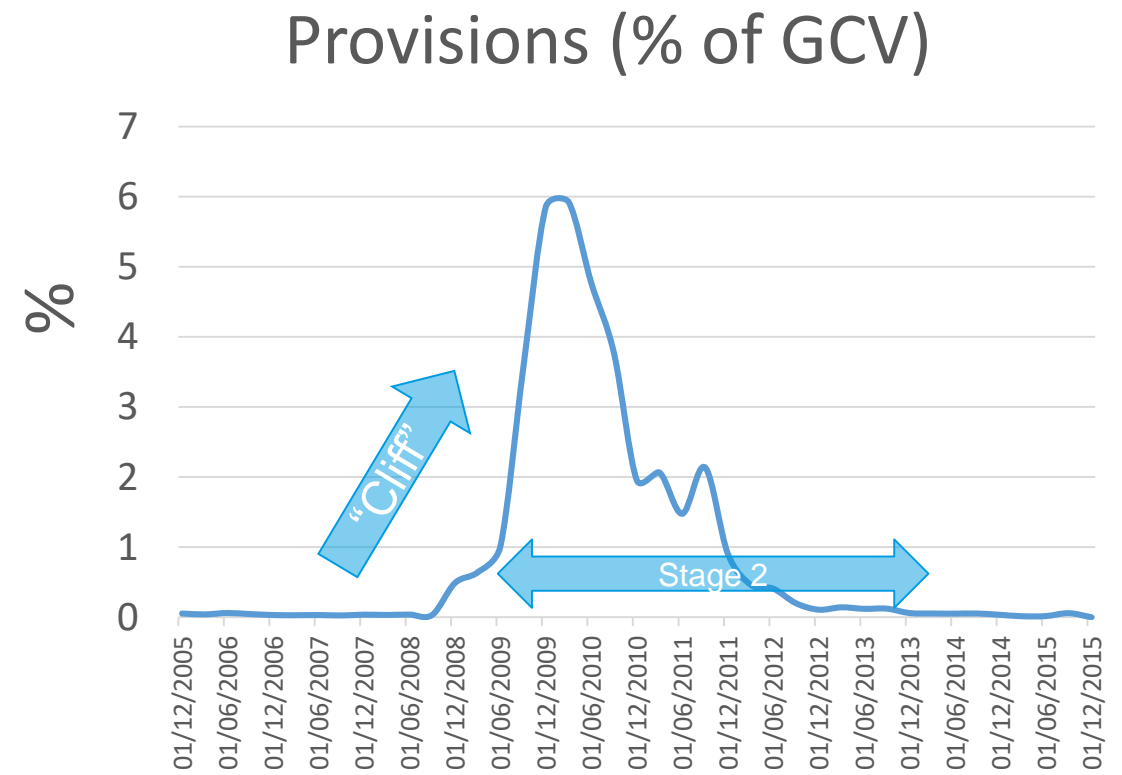
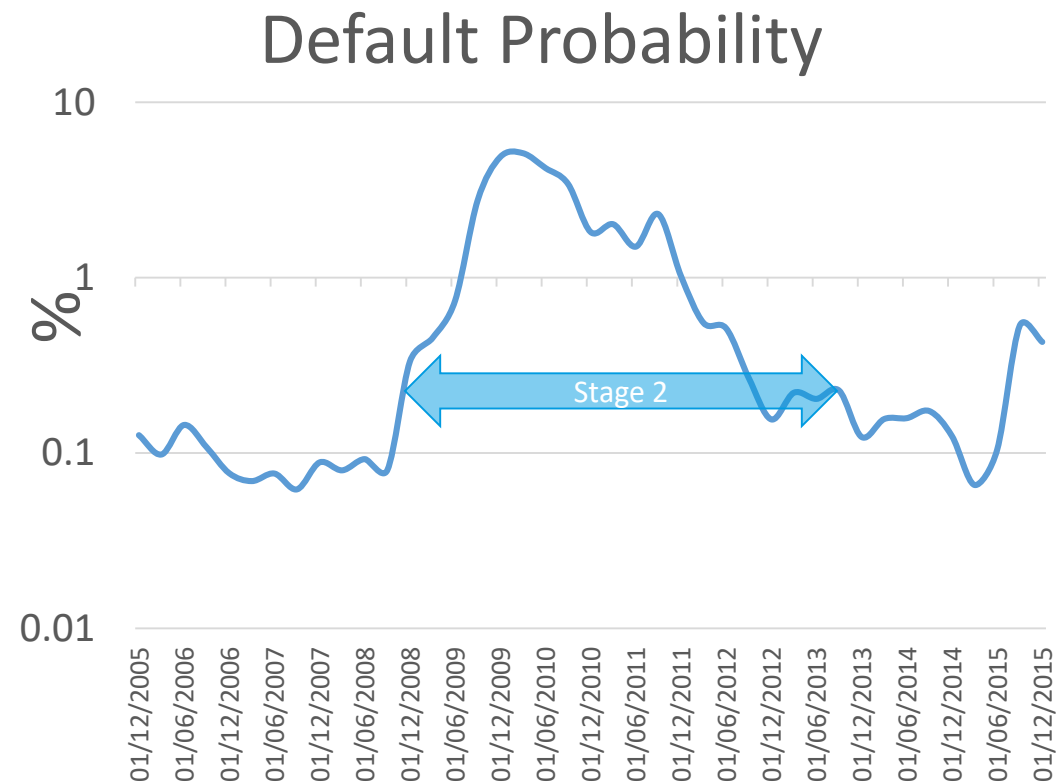
Forward-looking “Expected Credit Loss” Model

Increase in credit risk since initial recognition



Implications for Volatility of P&L and Capital

- » Simplified Example of a 10Y Term Loan with 4% coupon rate and 45% LGD originated in 2005 Q4 (EUR 10,000,000 initial amount)



Source: Moody's Analytics, CreditEdge™, ImpairmentStudio™

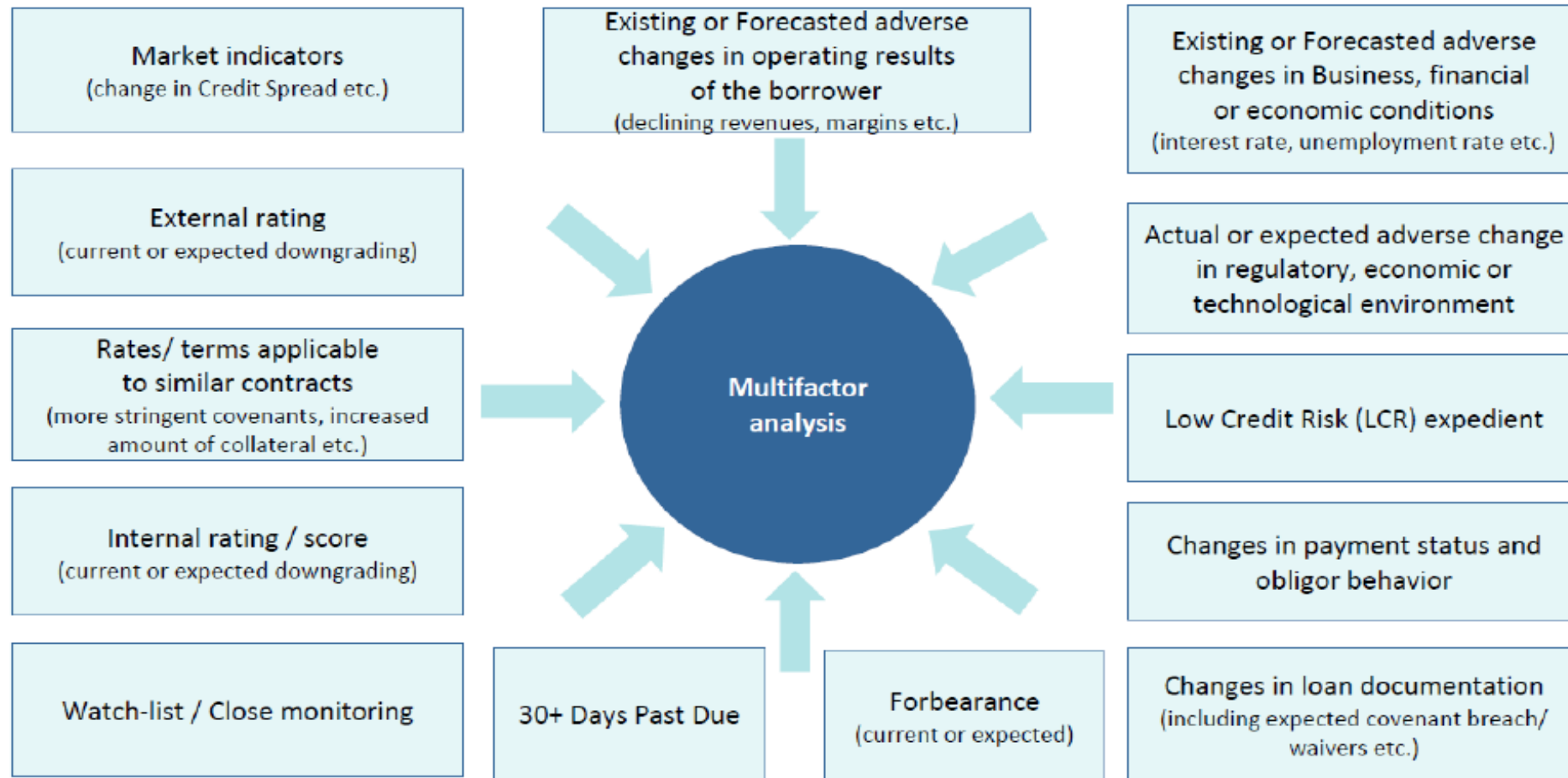
Regulatory Response to Coronavirus (COVID-19)

On Moratoria, Payment Holidays or Deferrals

BoE/PRA	<ul style="list-style-type: none">- 'Our expectation is that eligibility for, and use of, the UK government's policy on the extension of payment holidays should not automatically, other things being equal, result in the loans involved being moved into Stage 2 or Stage 3 for the purposes of calculating ECL or trigger a default under the EU Capital Requirements Regulation (CRR).' '... Firms will therefore need to consider other indicators to determine the appropriate treatment' Dear CEO Letters by the PRA CEO Sam Woods in March and June 2020.
ECB/EBA	<ul style="list-style-type: none">- 'The EBA calls for flexibility and pragmatism in the application of the prudential framework and clarifies that, in case of debt moratoria, there is no automatic classification in default, forborne, or IFRS 9 status.' Statement on the application of the prudential framework regarding Default, Forbearance and IFRS9 in light of COVID-19 measures of 25 March 2020-
BCBS	<ul style="list-style-type: none">- SICR assessment: relief measures, granted either by public authorities, or by banks on a voluntary basis, should not automatically result in exposures moving from a 12-month ECL to a lifetime ECL measurement.- Where banks are able to develop forecasts based on reasonable and supportable information, ECL estimates should reflect the mitigating effect of the significant economic support and payment relief measures.- While estimating ECL, banks should not apply the standard <i>mechanistically</i> and should use the <i>flexibility</i> inherent in IFRS 9, for example to give due weight to long-term economic trends.
CBUAE	<ul style="list-style-type: none">- SICR assessment: Categorization of exposures into groups based on impact of COVID-19 crisis to determine if "BAU" staging criteria should be applied.- Due to the high degree of uncertainty surrounding the economic consequences of the COVID-19 crisis, institutions are not expected to incorporate the updated forecasts into ECL until September 1, 2020.- Institutions are not required to update model parameters to account for this crisis, instead they are required to adjust inputs, critically assess model outputs and apply judgmental overlay if needed.- Institutions have the option to employ add-ons at portfolio or product level to holistically reflect changes in the economic environment.

Staging Rules Review

List of non-exhaustive SICR Factors



Source: IFRS 9 Standard, B5.5.17

Transferring Criteria from Stage 1 to Stage 2

“ At each reporting date, an entity shall assess whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, an entity shall use the change in the risk of a default occurring over the expected life of the financial instrument instead of the change in the amount of expected credit losses. ”

(5.5.3, IFRS 9)

- » Identify how to quantitatively assess a significant increase in credit risk
 - Analysis to select optimal driver / drivers
 - Analysis to determine threshold criteria
- » Identify how to qualitatively assess a significant increase in credit risk
 - Assess the availability and conceptual suitability of qualitative and non-statistical factors.
 - Demonstrate these factors lead to increased risk and are not already captured in drivers selected by quantitative assessment.
 - Analysis to determine threshold criteria
- » Backward transitions

Staging Rules

» **Qualitative staging**

- There are a series of characteristics that can trigger the allocation into stage 2.
- Qualitative rule is determined by the Bank or the regulator. Usually, when combined with quantitative staging, it is used as an overlay.

» **Quantitative staging**

- Use statistical methods to determine what is a Significant Increase in Credit Risk (SICR)

Staging Rules

Qualitative Assessment

There are a series of characteristics that can trigger the allocation into stage 2. The cut-off is generally agreed with the Bank and it depends on the available information and internal uses of it.

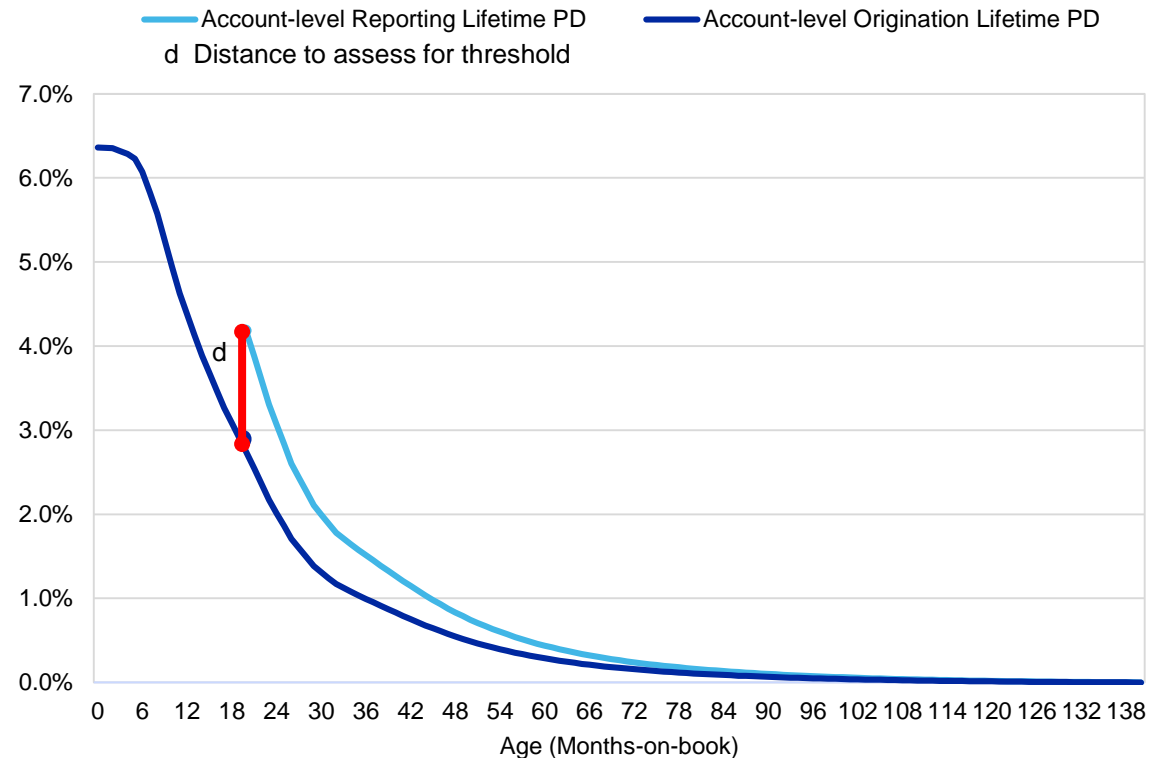
Some examples:

- » Days overdue ≥ 30
- » Early watch list: pre-defined risk category selected by the Bank
- » Affordability score: cut-off used by the Bank to classify risky accounts
- » Death
- » Bankruptcy
- » Any other useful metric to classify risk that is not part of the default definition

Staging Rules

Quantitative Assessment

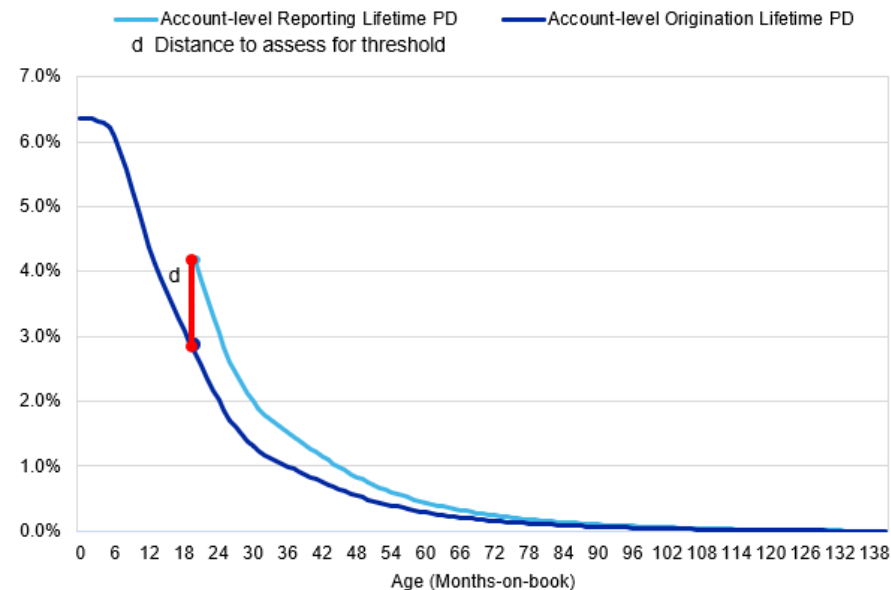
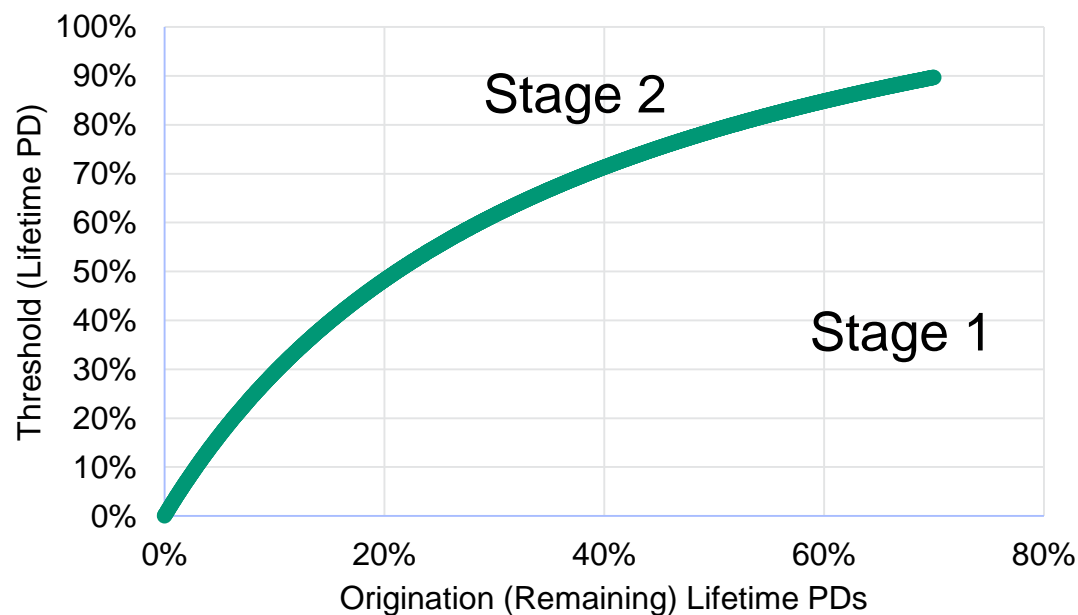
- » Stage allocation can be quantitatively assessed using a metric that shows the change in credit risk since initial recognition.
- » To measure the change in risk since initial recognition, we examine the proportional difference between the lifetime PD at the latest reporting date with the lifetime PD at the same age as the reporting date forecasted at origination.
- » Distance b is utilized as the metric and is the percentage increase to the lifetime PD curve between origination and reporting date. Increases are examined to determine how to identify which are deemed significant.



Staging Rules

Quantitative Assessment

Status	Criteria	Stage
Non-Default	Reporting Lifetime PD \leq Origination Lifetime PD (observed at reporting date) + Buffer	1
Non-Default	Reporting Lifetime PD $>$ Origination Lifetime PD (observed at reporting date) + Buffer	2
Default		3



Threshold Selection

Quantitative vs Regulatory Guidance

» Approach 1: Numeric optimisation

- Optimize an accuracy ratio from good: bad odds analysis based on relative threshold to determine SICR. Buffer is the optimal value of d to identify SICR

» Approach 2: EBA Stress Test Methodology Reference

- The selection of the buffer is such that the PD threshold of the observed median lifetime PD at origination is 3 times this median.

“S2 exposures are those whose credit risk has increased significantly since initial recognition at the reporting date and for which the entity must measure loss allowance at an amount equal to the lifetime expected credit losses. Banks shall project significant increase in credit risk in line with their accounting approaches. However, for the purpose of the stress test projections banks shall also assume without prejudice to other triggers that S1 assets which experience a threefold increase of annual point-in-time PD compared to the corresponding value at initial recognition (i.e. a 200% relative increase) undergo a significant increase in credit risk (SICR) and hence become S2 “

Stage Allocation

Final Assessment

Example	Default	Qualitative Assessment	Quantitative Assessment	Stage Allocation
Case 1	No	1	1	1
Case 2	No	1	2	2
Case 3	No	2	1	2
Case 4	No	2	2	2
Case 5	Yes	1	1	3
Case 6	Yes	1	2	3
Case 7	Yes	2	1	3
Case 8	Yes	2	2	3

Implementation Example

Rating or Implied Rating Based Stage Allocation

- » Ratings based on standardized (e.g. Moody's) credit ratings or an internal credit rating system.
- » Compare a PD implied rating at reporting date to the rating at origination
- » The reporting date rating is implied by a conditional probability weighted PD across (n) scenarios
- » Provide a value for Stage 2 and Stage 3 which could be interpreted as number of credit notch downgrades (Relative Threshold).
- » Provide an Absolute Threshold based on the rating for newly originated exposures..

<input type="checkbox"/> Rating	Stage 2	Stage 3	Absolute
<input type="checkbox"/> Aaa	1	16	1
<input type="checkbox"/> Aa1	3	15	1
<input type="checkbox"/> Aa2	2	14	1
<input type="checkbox"/> Aa3	1	13	1
<input type="checkbox"/> A1	3	12	1
<input type="checkbox"/> A2	2	11	1
<input type="checkbox"/> A3	1	10	1
<input type="checkbox"/> Baa1	3	9	2
<input type="checkbox"/> Baa2	2	8	2

Implementation Example

PD Based Stage Allocation

- » Determine the function to compare PDs:
 - Percent Change
 - Difference
 - Log Change
- » Determine the change level of the PD based on function (Relative Threshold).
- » Determine the threshold level of PD for determining transition to Stage 2 (Absolute Threshold).
- » Determine the Stage 3 PD threshold level.
- » If $\{(PD\ Change > x) \text{ and } PD\ Level > y\}$ or $PD\ Limit > z$, then instrument transitions from Stage 1 to Stage 2. If $PD > Stage\ 3\ PD$, then instrument transitions to Stage 3.

Edit Stage Allocation [X]

Name*
Annualized PD Based Stage Transfer
.....
34 / 50

PD Change*
200

PD Limit*
0.5

0.0501

CANCEL SAVE

Implementation Example

Incorporate the Backstop Assumptions

Step 2: Enter Stage Allocation Behavior

Specify your settings from an uploaded file or Moody's Analytics preset settings.

Rating Based Stage Allocation *

Moody's

Use days past due

Stage Rule *

And

Or

Current

DPD30

DPD60

DPD90

DPD120

Moody's Analytics preset settings.

Stage 3 *

DPD90

3

Q&A

East Africa Webinar Series

Episode 1
Thursday, 2 July

12:00 BST | 14:00 EAT

Navigating Credit Risk &
Expected Losses: COVID-19

Episode 2
Thursday, 9 July

12:00 BST | 14:00 EAT

Classification and Stage
Allocation of Financial
Instruments Under IFRS 9

Episode 3
Thursday, 16 July

12:00 BST | 14:00 EAT

Risk Based Loan Pricing

© 2020 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. AND ITS RATINGS AFFILIATES ("MIS") ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND MOODY'S PUBLICATIONS MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT OR IMPAIRMENT. SEE MOODY'S RATING SYMBOLS AND DEFINITIONS PUBLICATION FOR INFORMATION ON THE TYPES OF CONTRACTUAL FINANCIAL OBLIGATIONS ADDRESSED BY MOODY'S RATINGS. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. CREDIT RATINGS AND MOODY'S PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT RATINGS NOR MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS OR MOODY'S PUBLICATIONS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY ANY PERSON AS A BENCHMARK AS THAT TERM IS DEFINED FOR REGULATORY PURPOSES AND MUST NOT BE USED IN ANY WAY THAT COULD RESULT IN THEM BEING CONSIDERED A BENCHMARK.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing the Moody's publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY CREDIT RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt

securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any rating, agreed to pay to Moody's Investors Service, Inc. for ratings opinions and services rendered by it fees ranging from \$1,000 to approximately \$2,700,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at www.moody.com under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail investors.

Additional terms for Japan only: Moody's Japan K.K. ("MJKK") is a wholly-owned credit rating agency subsidiary of Moody's Group Japan G.K., which is wholly-owned by Moody's Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody's SF Japan K.K. ("MSFJ") is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization ("NRSRO"). Therefore, credit ratings assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings) No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any rating, agreed to pay to MJKK or MSFJ (as applicable) for ratings opinions and services rendered by it fees ranging from JPY125,000 to approximately JPY250,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.